

## PRICE LIST

### I. BUYING AND SELLING OF ALL REAL ESTATE TYPES - BROKERAGE

commission is percentage of total amount of buying and selling price

|     |   |            |
|-----|---|------------|
| 1.1 | SALE, charged to seller   | 2% + VAT   |
| 1.2 | BUYING, charged to buyer  | 2% + VAT   |
| 1.3 | ADDITIONAL COMMISSION, charged to initiator, charged in more demanding projects | 1% + VAT   |
| 1.4 | SWAP, charged to each party involved in a swap                                  | 1,5% + VAT |

- commission is charged during signing of preliminary contract by seller and buyer
- the swap rate is calculated from real estate value acquired in a swap
- commission is paid according to the pre-invoice to the company business account

### II. LEASE AND RENT - BROKERAGE

commission is charged in percentage of amount of monthly rental fee

| LESSOR |                               |            |
|--------|-------------------------------|------------|
| 2.1    | lease/rent up to 12 months    | 100% + VAT |
| 2.2    | lease/rent 12 do 59 months    | 200% + VAT |
| 2.3    | lease/rent 60 months and more | 300% + VAT |

| LESSEE/TENNANT |                               |            |
|----------------|-------------------------------|------------|
| 2.4            | lease/rent up to 12 months    | 100% + VAT |
| 2.5            | lease/rent 12 do 59 months    | 200% + VAT |
| 2.6            | lease/rent 60 months and more | 300% + VAT |

- commission is charged during signing of preliminary contract by seller and buyer
- commission is paid according to the pre-invoice to the company business account

### III. INVESTMENT STUDY

Service is available only in Croatian language

### IV. PURCHASE OF PROPERTY - STRANGERS OUTSIDE EU - ADVICE

services are charged in two installments, the first installment 1.000,00 HRK is paid in advance

|     |  |                    |
|-----|--|--------------------|
| 4.1 | ANSWER ABOUT THE POSSIBILITY OF BUYING | free of charge     |
| 4.2 | IMPLEMENTATION OF PROCEDURE            | 2.500,00 HRK + VAT |
| 4.3 | MAILINGS                               | 25,00 HRK + VAT    |

- overall service is charged upon receipt of positive solutions
- in the case of a negative decision the company retains only the first installment
- commission is paid according to the pre-invoice to the company business account

### V. OTHER SERVICES - CHARGED BY THE HOUR , DAILY ALLOWANCE AND DISTANCE

determined for each request according to its complexity

| SERVICE | PRICE IN HRK/hour                            |              |
|---------|--|--------------|
| 5.1     | advising on real estate                      | 500,00 + VAT |
| 5.2     | counseling regarding other types of business | 700,00 + VAT |
| 5.3     | drafting presentations                       | 350,00 + VAT |
| 5.4     | drafting instruction of procedures           | 350,00 + VAT |
| 5.5     | market research                              | 100,00 + VAT |
| 5.6     | analysis of return investment                | 200,00 + VAT |
| 5.7     | project monitoring                           | 75,00 + VAT  |

**V. OTHER SERVICES - CHARGED BY THE HOUR , PER DIEM AND DISTANCE**  
determined for each request according to its complexity

| <i>SERVICE</i> |  | <i>PRICE IN HRK/hour</i>                    |
|----------------|--|---|
| 5.8            | real estate management   | 35,00 + VAT                                 |
| 5.9            | buying and selling realisation (if a separate service)                             | 350,00 + VAT                                |
| 5.10           | administration of land-registry affairs  | 350,00 + VAT                                |
| 5.11           | project presentation (if a separate service)                                       | 500,00 + VAT                                |
| 5.12           | tour of land, building etc. in Zagreb  | 150,00 + VAT                                |
| <i>SERVICE</i> |  | <i>PRICE IN HRK/hour + 2,00 HRK/km</i>      |
| 5.13           | tour of land, building etc. in 100 km radius outside Zagreb                        | 200,00 + VAT                                |
| 5.14           | tour of land, building etc. in radius over 101 km outside Zagreb                   | 500,00 + VAT                                |
| <i>SERVICE</i> |  | <i>DAILY ALLOWANCE IN HRK + 2,00 HRK/km</i> |
| 5.15           | tour of land, building etc. in Republic of Serbia                                  | 5.500,00 + VAT                              |
| 5.16           | tour of land, building etc. in Republic of Montenegro                              | 4.500,00 + VAT                              |
| 5.17           | tour of land, building etc. in Federation BiH                                      | 2.500,00 + VAT                              |
| 5.18           | tour of land, building etc., other countries, in 300 km radius outside Zagreb      | 2.500,00 + VAT                              |
| 5.19           | tour of land, building etc., other countries, in 500 km radius outside Zagreb      | 3.500,00 + VAT                              |
| 5.20           | tour of land, building etc., other countries, in radius over 500 km outside Zagreb | 5.500,00 + VAT                              |
| 5.21           | tour of land, building etc., other countries, in radius over 800 km outside Zagreb | by arrangement                              |

- services are charged per pre-invoice in advance, 50% of the planned costs shown in the pre-invoice
- rest of services are charged according to the real expenses after the service was completed
- the price includes all the basic costs
- expenses for taxes and similar expenses paid by the client

**VI. SERVICE RECEIVING OF MAIL - PO BOX**  
service receiving written for non-residents

|     |                                |                     |
|-----|--------------------------------|---------------------|
| 6.1 | RENTAL PO-BOX                  | 15,00 HRK/day + VAT |
| 6.2 | NOTICE ABOUT RECEIVING OF MAIL | free of charge      |
| 6.3 | MAILING                        | 35,00 HRK + VAT     |

- monthly rent po-box are charge in advance
- other costs charged by the supplied service
- service is paid according to the pre-invoice to the company business account

**REMARK:**

- All services is paid according to the pre-invoice and for each payment company issued fiscal invoice under the law
- Contracted services which are not mentioned in this list in the account shall be identified with service 00-XXX (nr. of contracts)